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March 31, 1977

PERSONAL & CONFIDENTIAL

AIR MAIL

Dr. Max Hansermann
Philip Morris Europe S.A.
Research and Development
P. O. Box 11
2003 Neuchâtel
Switzerland

Dear Max:

I received a copy of Helmut Gaisch's March 24, 1977, letter to Jerry Osmalov concerning pesticide residue analyses. As you were copied, you know that Helmut was requesting that we send samples directly to INEIPC. This suggested procedure is in direct conflict with our communications from the New York Office. We have gone to great pains to eliminate any written contact with INEIPC, and I would like to maintain this structure.

Therefore, I am advising Jerry Osmalov to continue sending samples to Neuchâtel for transshipment to INEIPC. If this procedure is unacceptable to you, perhaps we should consider a "dummy" mailing address in Köln for the receipt of samples. The written analytical data will still have to be routed through PTR if we are to avoid direct contact with INEIPC and Philip Morris U.S.A. I'll leave it to you to decide what route you will follow.

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In any event, I would suggest you retrieve the March 24 letter Helmut Galsch sent to Jerry, including all copies. My copy is returned herewith.

I look forward to your comments.

Best personal regards,

Robert B. Seligman

RBS/SGT

Attachment (1)

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